



A Pocket Guide To

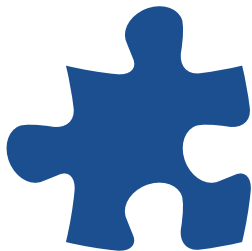
# Marine Travel

*time and tide wait for no man*

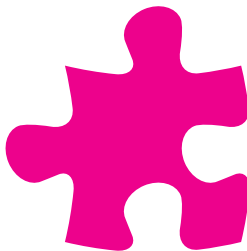


**GETTING  
EVERYONE  
ON BOARD**

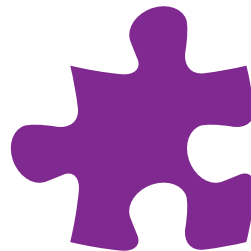
Our core values, created by our team for our team...



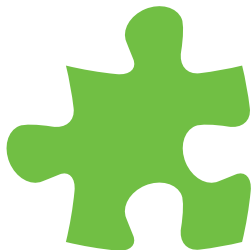
INTEGRITY



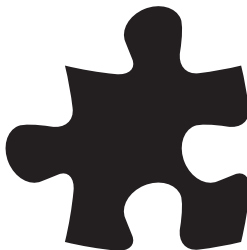
SERVICE



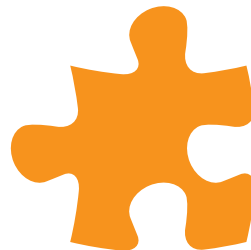
COLLABORATION



LOYALTY



KNOWLEDGE



ACCOUNTABILITY

...getting everyone on board



INTEGRITY



We are fully bonded and have accreditations with IATA and CAA to sell travel services.

Your time is precious, place your trust in our service minded experts.

A dedicated provider of maritime travel logistics; covering a cross section of marine related businesses throughout the UK and Worldwide.

Operating for over a decade with offices based in Canterbury – UK, Dublin – Ireland and Manila in the Philippines.

Our reservations team provide a smooth service continuously building knowledge of our customers 24/7, 365 days a year.



## SERVICE

# SERVICES

We understand the marine travel industry and know things can change as quickly as the tide.

Our collaborative approach with our suppliers enables access to an extensive array of negotiated fares globally.

- Email turn around guaranteed within 1 hour with multiple flight options provided.
- Flexibility to make date/time changes and refunds at any time.
- Increased baggage allowance.
- Our own team are on hand 24/7 offering a continuous service at no extra charge.
- Competitive fares for all other non-marine travel.



# EXTRAS

We provide a bespoke cost effective travel service tailored to fit the individual needs of our customers; we are committed to going that extra mile.



## HOTELS

By collaborating with our partners we can make reservations in the UK and Worldwide from major chains to small independent hotels.

## MARINE LETTERS

We offer a free service creating individual letters of guarantee which are a requirement when travelling on any marine fares.

## GROUND TRANSPORTATION

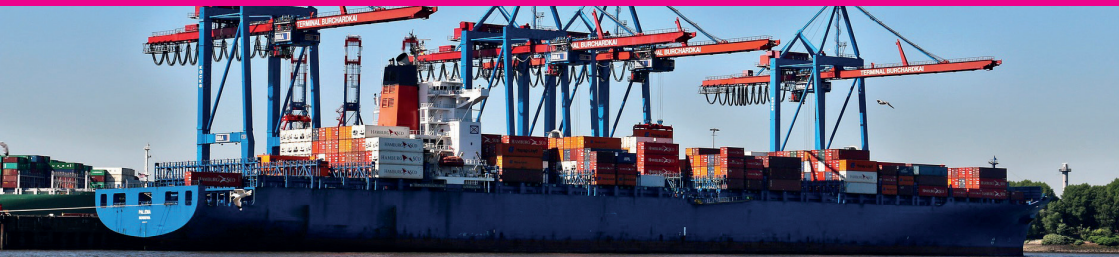
Global car hire reservations using our corporate rates. Individual or group transfer services available from door to door. Access to high speed rail networks in Europe and the UK.

## LOW COST

Access to reservations with low cost carriers providing fare options that you won't find online.

## REPORTING

We recognise the importance of having accurate data offering a bespoke reporting solution to analyse your travel expenditure. Along with flexible invoicing options, giving you total transparency.





**LOYALTY**

# CUSTOMERS

Building upon our loyal customer base we are proud of the long standing relationships we have built. Catering for the individual traveller

as well as servicing larger maritime organisations. We have created an innovative cost saving tool which we use on a daily basis enabling us to meet our customers' needs with a variety of flight options, saving you money and time.



## YACHT

Private and Super Yacht owners, yacht professionals, round the world crew, yacht refit and repair, cruise line staff, yacht management companies, yacht delivery and racing teams.



## MARINE TRAVEL

Ship managers, marine engineers, marine surveyors and electricians, marine technicians, crewing agents, maritime loss adjusters, maritime security, exploration vessels, refit and repair teams.



## OFFSHORE TRAVEL

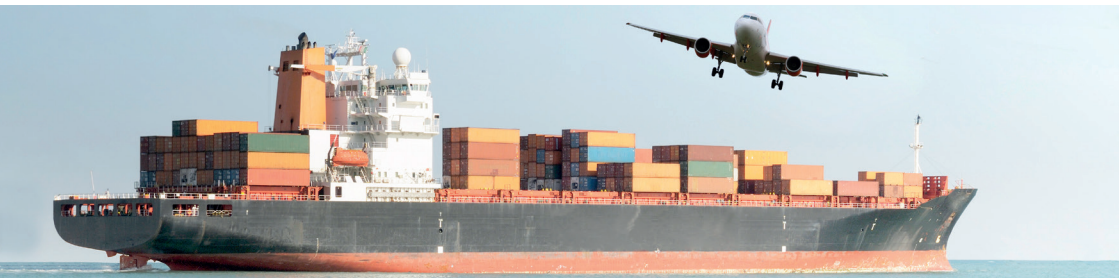
Offshore workers, support vessel, oil and gas, wind farms, land or sea based rigs.

# ELIGIBILITY

Although marine fares are strictly controlled by carriers, the eligibility for use is generally the same.



## ACCOUNTABILITY



Seamen travelling on duty to/from a vessel and who are in possession of a valid seaman's book.

Staff employed to work on a vessel, but not a registered seaman but who are added to the manifest.

A wife/husband of a seaman travelling to/from vessel and who has been added to the ships' manifest.

Engineers, Contractors, Surveyors and Superintendents travelling to/from vessel to carry out work on a vessel whether in dock or at sea.

Persons engaged in reposting of semi-submersibles or drilling rigs under their own power.

Taking accountability we offer a free service creating individual letters of guarantee which are a requirement when travelling on any marine fares.



KNOWLEDGE



## PARTNERS

We are the founding partner in our marine global alliance. We are a group of highly service minded travel companies who truly believe we can bring to the market a level of quality of service not provided by other alliances.

We are a collaboration of leading independent marine travel experts in their own market place.

Between us we have over 140 marine and 70 offshore fare contracts making us more competitive than any other travel alliance.

Our partners are based in Australia, India, Singapore, UK, Japan, Greece, Philippines, US, Ukraine, Hong Kong, and The Netherlands.

[www.mtaseven.com](http://www.mtaseven.com)

[info@mtaseven.com](mailto:info@mtaseven.com)





## COLLABORATION



**Advantage**  
Focus Partnership

We are members of the Advantage Focus Partnership. A group of over 63 leading travel agents working together with suppliers to improve our collective buying power. This enables us to obtain some of the best air fares available in the market place.

Through this partnership we are able to offer competitive fares for non-marine travel whether this is for meetings or exhibitions and all other corporate travel.

This collaboration allows us to book hotel reservations, car hire and transfers in the UK and Worldwide with specially negotiated rates.





**Sailors' Society**  
has been supporting  
seafarers since **1818**.

Last year we reached out to more  
than **375,000** seafarers and their  
families in need, helping them through  
**loneliness, poverty** and **trauma**.  
**Help us help more.** Find out how at:  
**[www.sailors-society.org](http://www.sailors-society.org)**





**Marine Travel**  
*time and tide wait for no man*



## CONTACT US

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[development@marine.travel](mailto:development@marine.travel)

[www.marine.travel](http://www.marine.travel)

Providing travel services 24/7/365



# OUR MISSION STATEMENT

'To provide a high quality service  
tailored to the individual needs of our  
customers at a cost effective price.'

## GETTING EVERYONE ON BOARD

