

mta<sup>7</sup>  
marine  
travel  
alliance



Global Marine Travel Alliance

MTA7 is a Global Marine Travel Alliance of leading independent marine travel experts in their own market places.



## Welcome

MTA7 has been created in 2007 by six highly service-minded marine travel companies, with over 119 million USD turnover as a group, and has almost 140 marine and 70 offshore fare contracts, making the partnership a major force in the marine and offshore markets.

By forming this alliance we bring to the market a level of quality of service and competitive prices not provided by other marine travel groups.



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## Our Ethos

We work together to bring the best prices and services to all our customers and we all work from the same ethos: “Delivering a high quality service at a cost effective price”.

This means that our clients, wherever they may be, can rest assured that they receive the best pricing together with confidence, if their travellers have problems whilst travelling in countries where we are represented, they will receive the same standard of service as they are accustomed to.



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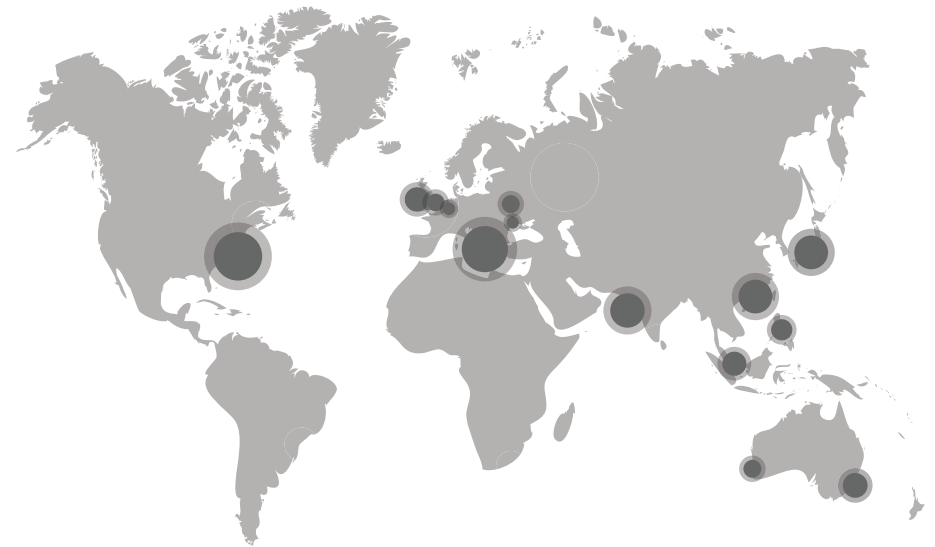


With almost 140 marine and 70 offshore fare contracts our partnership is a major force in the marine and offshore markets.



## The Alliance

MTA7 partners cover the globe with locations in Australia, Greece, Hong Kong, India, Japan, Singapore, The Netherlands, The Philippines, Ukraine, United Kingdom and USA and have a combined travel turnover of over 119 million USD and more than 120 airline contracts, making MTA7 a substantial player in the marine and offshore travel market.





## AQUAVITA

**PARTNER IN UKRAINE**

“AQUAVITA” is a leading marine travel agency in Ukraine. We offer services for seafarers since 1993, making flight arrangements as well as a full package of travel marine services.

All of our branches in Kyiv, Odessa, Odessa airport and international airport Boryspil are IATA accredited and licensed to provide air ticket issue.



## ASPIDA TRAVEL

**PARTNER IN GREECE**

Aspida Travel has served the shipping and tourism industry for over 35 years. Our company was established in 1981 and since then, it has become one of the largest travel agencies in the country. We collaborate with every airline represented in Greece, and have been an established member of IATA since 1989.

Aspida travel is a pure Marine Agency servicing more than 100 shipping companies in the Greek and European market. For the last 15 years, our office has ranked among the Top Five Greek Marine Travel agencies, primarily due to our dedicated and professional 24-hour service. This unique feature is made possible through the dedication of our outstanding agents.



## AVIA MARINE SERVICES

**PARTNER IN THE NETHERLANDS**

Avia Marine Services is a fully IATA accredited maritime travel management company with true Dutch spirit located in the heart of Amsterdam, The Netherlands. We specialize in providing travel logistic services for maritime, offshore sectors and alternative energy projects in efficient, safe and cost-effective way.



## FIESTA TOURS & TRAVEL

**PARTNER IN THE PHILIPPINES**

Fiesta Tours and Travel is your partner in the Philippines, a leading source of seafarers manning international vessels around the world. It was co-founded in 1982 by its present Managing Director, Dolly Remulla-Fortun and has more than 40 employees to date. Fiesta is multi-awarded by its airline partners for production and high standard of service.



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## FLY-HI

### PARTNER IN INDIA AND SINGAPORE

Celebrating 11 successful years within the maritime travel service segment, Fly-Hi is a fast growing travel management company servicing a strong and fast growing global clientele. The company is licensed with IATA and accredited to ISO 9001:2015 QMS standard. Fly-Hi's credibility in providing on-time, differentiated and transparent services is undisputable.



## MARINE TRAVEL

### PARTNER IN UNITED KINGDOM

Marine Travel is the UK's leading independent marine travel specialist. Formed in 2002, based in Canterbury, UK, Dublin, Ireland and Manila in the Philippines.

Providing dedicated maritime travel, crew logistics, seaman fares and ship's crew travel services to the shipping and marine industry as well as offshore fares to the oil and gas sectors.

Open 24/7/365 offering a continuous travel service for all our customers.



## NEW ASIAN TRAVEL

### PARTNER IN HONG KONG AND JAPAN

New Asian Travel Services Limited is a Hong Kong based, IATA accredited travel agency, providing tailored travel solutions for the marine sector, as well as other general corporate and leisure customers. Our team of travel consultants has been providing tailored, cost effective travel solutions for over 15 years.



## THE TRAVEL AUTHORITY

### PARTNER IN AUSTRALIA

Australia's only true marine specialists, The Travel Authority Resource – a division of The Travel Authority Group, offering over twenty five years of marine, offshore and onshore oil and gas industry experience. TTA Resource are your 24/7 experts in arranging global travel for bulk crew movements and corporate teams working within the maritime industry. TTA Resource is a national company based in Western Australia and is an Australian accredited ATAS and IATA travel agency.



## WORLD MARINE TRAVEL SERVICES

### PARTNER IN UNITED STATES OF AMERICA

World Marine Travel Services, an accredited IATA and ARC office in the United States, offers dedicated services to customers in the entire marine (oilfield, yachting, cruise ship) and corporate industries, with staff experience in all sectors for over 15 years.



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# Join us

## REQUIREMENTS

- 5 year experience specialising in the marine and offshore travel market
- IATA license holder
- Amadeus access
- Must hold own marine and offshore contracts
- Appoint a main contact who must be an owner/director of the company
- Adhere to all marketing criteria, including the use of MTA7 logo and sales and marketing materials

## BENEFITS

- Access to over 140 marine and offshore net fare contracts
- Direct booking and ticketing opportunities
- Internal and external online presence
- Emergency assistance in partner countries
- Opportunities to work together on Global marine customers



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#### MTA7 ALLIANCE

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ASPIDA TRAVEL  
AVIA MARINE SERVICES  
FIESTA TOURS AND TRAVEL  
FLY-HI  
MARINE TRAVEL  
NEW ASIAN TRAVEL  
THE TRAVEL AUTHORITY  
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